

# PRIYA RANI

**Current Address: -**

WZ 199, Shadipur,

New Delhi

**Mobile No: - 07982671190**

**Email: - priyapwc11@gmail.com**

## CAREER OBJECTIVE

My career goal is to become expertise in field where I am working and constantly update myself with the latest technologies to move up in ladder & contribute to the growth of organization.

## EDUCATION / ACADEMICS

Educational Qualification	University/Board	Year of Passing	Percentage /CGPA
M.B.A (Tourism)	Pondicherry University	2015	76%
B.A (Economics)	Patna Women's College, Patna University, Patna	2013	58.87%
Higher Secondary	Kendriya Vidyalaya, C.B.S.E Board, Patna	2010	73.2%
Secondary	C.B.S.E, Patna	2008	68.4%

## ADDITIONAL COURSES

- D.C.A(Diploma in Computer Application)
- D.T.P (Desktop Publishing)

## INTERNSHIP

- **Name of Company** :Incentive Holidays
- **Project Title** :Emerging trends in adventure tourism in Nepal
- **Duration** :45 Days

## PARTICIPATED IN

- Cultural Programs & Others Activities Of Department (World Tourism day, Akanksha & International Conference)
- Drawing and Painting Competitions at School Level
- Rangoli Competition.

## EXPERIENCE

- Worked as Retail Sales Executive, Company Name – Southern Travels Pvt Ltd (10<sup>th</sup> March 2015 – 15<sup>th</sup> April 2022)
- Worked as Senior Tour Executive ( Domestic & Inbound Sales ) Company Name- Travbon (A unit of Motherland India Holidays Pvt. Ltd.( 16<sup>th</sup> August 2022- 20<sup>th</sup> April 2023)
- Worked as Assistant Manager- Sales , Company Name – Southern Travels Pvt Ltd., New Delhi (24<sup>th</sup> April 2023 to 27<sup>th</sup> May2025)
- Currently working as Travel Consultant ( Sales & Operations ) Company Name- Cox and Kings. ( 2<sup>nd</sup> June 2025 till present )

## WORK

- Experience in **retail sales** for domestic and outbound tours
- Ability to handle **pre-sales and post-sales customer requirements**
- Proven experience in **lead conversion** and **achieving sales targets**
- Answering phone calls, emails, and other communication from potential clients seeking travel services
- Experience in handling **GIT & FIT clients**
- Maintain CRM data and generate regular sales performance reports.

## KEY STRENGTHS

- Ability to work in a team as well as independently.
- Hard work and ability to learn fast.
- Verbal and written Communication skills.
- Time Management and adaptive to change.

## PERSONAL PROFILE

- Father's Name : Dinesh Poddar
- Date of Birth : 16/09/93
- Hobbies : Net Surfing, Gardening, Travelling
- Social networking profile : [priyapwc11@gmail.com](mailto:priyapwc11@gmail.com)
- Languages Known :Hindi, English
- Permanent Address : D/o Dinesh Poddar,  
RekhaSadan, Kasturba Nagar,  
Bazaar Samiti, Patna-800006 (Bihar)

## DECLARATION

I hereby declare that all the information given here are true, complete and correct to the best of my knowledge and belief.

**Date:**

**Place: Delhi**

**PRIYA RANI**