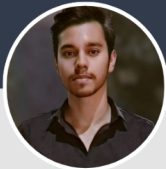


VAIBHAV RASTOGI

SENIOR SALES EXECUTIVE



CONTACT

8800227768

vaibhavrastogi395@gmail.com

Delhi

SKILLS

- Lead Generation
- Client Relationship Management
- Target Achievement
- Negotiation Skills
- CRM Handling
- Project Management
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking
- Sales Reporting

LANGUAGES

- English
- Hindi



PROFILE

Results-driven Sales Executive with 2+ years of experience in lead generation, customer relationship management, and target achievement. Proven ability to increase sales revenue and ensure high customer satisfaction.



WORK EXPERIENCE

RenTrip Services Pvt. Ltd. | Delhi
Senior Sales Executive

Dec. 2023 - Present

- Promoted from Sales Executive based on strong performance.
- Managed customer inquiries and converted leads into confirmed bookings.
- Achieved monthly sales targets consistently.
- Handled end-to-end booking process and ensured customer satisfaction.
- Maintained strong client relationships to generate repeat business.

DSA Firm | Delhi
Sales Executive

Dec. 2022- Dec. 2023

- Handled sales of credit cards and loan products through lead generation and direct client interaction.
- Assisted clients with product selection, documentation, and application processing.
- Achieved monthly sales targets through effective follow-ups and relationship management.



EDUCATION

Bachelor of Commerce (B.Com)
University of Delhi | Pursuing

Senior Secondary (12th - Commerce)
CBSE Board | Completed

Secondary (10th)
CBSE Board | Completed