



AFZAL KHAN

(+91) 7980552833

D.O.B: 1st Feb,1993

afzalk9395@gmail.com

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EXPERIENCE

- **SALES EXECUTIVE** **ROYAL SERVICES**
TOTAL EXPERIENCE SEPT,2022 - Cont...
JOB ROLE: **B2B Sales & Marketing** **Client Acquisition**
- **STORE MANAGER** **GARMENT MANUFACTURING FIRM**
TOTAL EXPERIENCE NOV,2017 - JULY,2022
JOB ROLE: **B2B Sales** **Managing Workshop**
Managing Customers **Team Management**



INTERNSHIP

- **MARKETING INTERN** **SARDA PLYWOOD INDUSTRIES**
TOTAL EXPERIENCE JUNE-2016- AUGUST-2016
Project Title: "Report on Plywood Market Research"
DETAILS: Preparing questionnaire, surveying numerous retail outlets and meeting official clients to figure out the market position of 4 major plywood Brands including Duro Plywood. We also prepared a PowerPoint Presentation and gave related feedbacks to the organisation.



QUALIFICATIONS

MBA (Marketing) Heritage Institute of Technology JUNE-2015-2017 (GPA: 6.1)	B.COM Christ College JUNE-2012-2015 (43.2 %)
HIGHER SECONDARY Christ College JUNE-2009-2012 (61.8 %)	MATRICULATION Cambridge School JUNE-2009-2012 (59.7 %)



CERTIFICATIONS

- **Pentasy Computers** **2014**
Post Graduate Diploma in Computer Application (PGDCA)
- **NIIT** **2015**
Diploma in Financial Accounting using Tally ERP.9

SKILLS

- ✓ Fluent English
- ✓ Client Handling
- ✓ Management
- ✓ Team Player
- ✓ Team Leading Skills
- ✓ MS Office
- ✓ Fast Learner

HOBBIES

- ✓ Solving Riddles
- ✓ Solving Logical Reasoning Questions
- ✓ Social Media
- ✓ Cooking
- ✓ Exploring New Places

COMPUTER SKILLS

- ✓ **MS OFFICE**
MS Word ****
MS PowerPoint ***
MS Excel ***
- ✓ **WEB BROWSING**
- ✓ **BASIC COMPUTER SKILLS**

LANGUAGES

- ✓ English R/W/S
- ✓ Hindi R/W/S
- ✓ Bengali

Signature with Date: