**RESUME**

Ganesh Dinkar Patil

**E-mail:**[**ganesh.patil1316@gmail.com**](http://my.monsterindia.com/view_resume.html?resid=35927206&uid=39944740)

**Mobile            :** 9712647469 & 7875757587

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**Career Objective:**

To grow professionally by learning from the organization and giving my best. Organizational and personal objectives.And enable me to acquire new skills and develop the existing skills, thereby achieving Organizational and personal objectives.

**Academics:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Qualification** | **Institution** | **University** | **Year** | **Percentage** |
| M.C.M | Systel IMR College of engg | NMU University, Jalgaon | 2011 | 67.58 |
| B.A | G.E.T Arts & Sacines  College. Dhule | NMU University, Jalgaon | 2009 | 59.16 |
| D.C.A | Systel IMR College of engg | NMU University, Jalgaon | 2008 | 57.66 |
| H.S.C | G.E.T Arts & Sacines  College.Dhule | Board of  Nasik | 2006 | 67.83 |
| S.S.C | J.R.City School Dhule | Board of  Nasik | 2004 | 49.2 |

**Work Experience:**

**Organization: Motif India Infotech Pvt. Ltd (Make Mytrip.com)**

Duration: More Than 3 Years

Key Responsibility: Handling Domestic Holiday Package

**Organization: Uniglobe Remarkable India Tourism Dev. Pvt (Aurangabad)**

Duration: More Than 1 Years and Continue

Key Responsibility: Handling reservations Domestic, VISAs, Car, Hotels, Packages, Air Tickets, Travel

Insurance, Ticketing, Billing Auditing, payment of Vendor.

**Strengths:**

* Optimistic
* Ability to work in any environment
* Flexibility and Adaptability
* Learning agility: Quick learner
* Critical thinking: Decision making skills
* Financial management
* MS Office (Word Excel, Power point etc.)
* Worked with Sales which is a Customer focused department and was structured and organized to provide the best of best possible service to all our customers.
* Generating revenue for the Company by strengthening professional relationship with customers.
* Attending all calls and quires of client.
* Worked independently and raised the business of the Company by more than Double.
* Dealing with disciplinary matters & customers complaints.
* Communications with sales consultants and providing encouragement, Help and Advice.
* Internet (Gmail, Outlook) Mailers designing.
* Handling references client, walk in Clients. Corporate as well as Travel Agents and aiming to meet their expectations.
* Confirmations, Cancellations any several further updations.
* Monitoring domestic ticketing on different portal.
* Managing VIP/CIP clients in travel trackers.
* Handling Group Packages (GIT) and FIT.
* Hotel booking through GDS as well as direct or other portals.
* Vendors Statements reconciliation.
* Leadership.
* Responsible.
* Self Motivated.
* Computer Skills.
* Team Work Skills.

**Personal Details:**

Date of Birth               :   03 Jan, 1989

Father’s name             :   Mr: Dinkar Patil

Mother’s name            :   Mis: Sarala Patil

Languages Known      :   English, Hindi, and Marathi

Nationality                     :   Indian

Hobbies                        :   Playing Cricket, Listening to songs

Address                       : 18, Vasundhara nagger near the ram

                                        Ram nagger, sakri rood, Dhule.

                                        4240001,Maharashtra.

**Declaration:**

     I hereby declare that the information furnished above is true to the best of my knowledge.

**(Ganesh Patil)**