

Mirza Gazanfar Ali
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INDIA
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9797220517,

LOVE TO LEARN PERFECTION:
Key Skills:, CHALLENGE LOVING, Designing Skills, Art Director, DIRECT SALES,
PRESENTATION, COST CONTROLE, SURVEYING, GOOD LEARNER

B R I E F P R O F I L E

Work Experience	9 YEARS
Current Employer (Designation)	Beeline Services (<i>Manager Operations</i>)
Annual Salary	INR 4.30 Lac(s) (Total)
Functional Area (Role)	Management and Planning Of Beeline Services Viz: Marketing, Advertising, Event Management , MICE, Travel And Tour, Knowledge House, Online Content Development, Web Design, Graphic Design
Industry	Services
Highest Degree	BACHELOR IN SCIENCE (General)
Date of Birth (Gender)	10 Aug, 1983 [Male]

S U M M A R Y O F S K I L L S & E X P E R I E N C E

Executive | JUNIOR MANAGERIAL: 5 YEARS IN VARIOUS FIELDS.

Managerial Level in Beeline Services 5 (Local Kashmir Based MSME Concern, Travel Agency, HRD Services)
in pharma as med. Rep, in computer and multimedia educational promotional field as business Promotional Executive, Manager for small scale Industrial Unit (SSI) as Manager cum accountant (Insurance/ Assistant Sales Development Manager/Consultant) Sales Manager

W O R K E P E R I E N C E

Duration	Aug 2009 Current
Company	Beeline Services
Designation	Operation Head (Manager Main)
Job Profile	Marketing , Advertising, Event Management , MICE, Travel And Tour,

	Knowledge House, Online Content Development, Web Design
Duration	Mar 2008 – 2009
Company	RELIANCE LIFE INSURANCE
Designation	SALES Manager
Job Profile	INSURANCE SELLING AND MANAGING TEAM OF 15 OFF ROLL AGENTS
Duration	Mar 2005 - Mar 2008
Company	Samson labs (P) LTD.
Designation	MEDICAL REPRESENTATIVE
Job Profile	Direct Meets With Govt. Doctors Private Practitioners (RMPs) Nursing Homes, HOD
Duration	FEB 2003 to JULY 2004
Company	ROYAL STEELS (SSI)
Designation	MANAGER CUM ACCOUNTANT
Job Profile	OFFICE Organization

E D U C A T I O N

UG	:	Bachelors in (General) from Kashmir University in 2005
Other Qualification(s)/Certification(s)/ Programme(s) Attended		
DIPLOMA IN COMPUTER APPLICATION		
Certificate in Sales Development		
COURSE IN WEB DESIGNING, ONLINE CONTENT MANAGER		
Participated in May Seminars, as Panelist, Intermediate		

I T S K I L L S & P R O J E C T S

Skill Name	Last Used	
DIRECT SALES Managerial, Brand Making, Planning	CONTINUE TILL DATE	
SURVEYING	2002 At the time of the introduction of multimedia products (Educational) in Kashmir by ARENA MULTIMEDIA	
Cost control Labor Management	@ Royal Steels an SS Industrial Unit	
TEAM MANAGER FOR SALES	@ In HDFC Insurance, Reliance Life	

HUMAN RESOURCE/ RECRUITMENT MANAGAR	@ In HDFC Insurance, Reliance Life	
Top Management Planning I Product Making	@ Beeline Services MSME concern (Marketing Advertising Event Management Travel Enterprise Web Design Services Provider Content Design Art Foundation)	

W O R K A U T H O R I S A T I O N

Countries authorized to work in: ALL AROUND THE WORLD

Job Type: Permanent (Contract 1Year)

SOME DISCRPTION ABOUT SELF

- Started Carrier as Sales Promotional Executive for publisher
- Shifted to Computer and Multimedia Educational Promotional Field as Business Promotional Executive
- Shifter to Pharma Medicine as Med. Representative then Manager
- Manager Cum Office In-charge for small scale industrial unit (SSI).
- Insurance/ assistant sales development manager/consultant) Then Sales manager in insurance
- Currently working as *Operation Head (Manager Main)*
besides i have been proving as a freelance writer for local daily newspapers, Creative Arts,
Graphic Designer (Digital),

P E R S O N A L D E T A I L S

Name: Mirza Gazanfar Ali

Fathers name: Mirza Firdous Ali

D.O.B: 10th Aug 1983

Sex: Male

Martial Status: Single

Height: 178cms

Blood Group: A+

Weight: 62 Kg s

PASSPORT NO. F2807483

Habits and Hobbies: Modern art Making (Drawing and Painting)

Chief Skills: Presentation Making, Brand Promotions, Designing (Digital), Mass Counseling, Office Organization, Calling (Direct or Tele), HR Management, Training, Art Director, Interactive Content Developer, Event Management, Marketing, Advertising, Travel And Tourism, MICE. *Have successfully organized Youth Festivals week long, Conferences, Art Shows, Road safety Week, have been associated with Red Cross missions Etc.*

C U R R I C U L U M V I T A E

Academic Qualification: B.Sc (English, Chemistry, Botany, Zoology (LIFE Sc.)

Technical Qualification: D.C.A. (Diploma in Computer Application.) PART TIME

Additional Qualification:

- Certificate in Sales Promotion PART TIME
- Ed Excel Diploma Computer Edu(Tata Info Tech)
- Diploma in Graphic Designing (Photoshop CS3, CorelDraw 17 Etc)

Targets for Me: To express my abilities

My Quote:

Organize for Organizing Organization

Concentrate for concentrating concentration.